

Dr. Shannon L. Hair



Dr. Shannon L. Hair currently serves as the Vice President of Institutional Advancement & Development at Danville Community College in Danville, Virginia. He also serves as the Executive Director of both the DCC Educational Foundation, Inc. and the DCC Educational Foundation Real Estate, LLC. Dr. Hair has been employed as a college administrator at Danville Community College since October 2010.

As Vice President of Institutional Advancement & Development, Dr. Hair offers executive guidance for the college's strategic planning and implementation. He provides supervision and evaluation of policies, procedures, programs, and activities focusing on college financial sustainability, enrollment management and student affordability. Dr. Hair assists in faculty & staff professional development, workforce and economic development responses and facility renovation and equipment upgrades. He is involved in short-term and long-term budget planning, collaborates in college budget reduction decisions and assists in new construction capital projects. Dr. Hair participated in the college's 5th year interim reports (2011 and 2021) and reaffirmation efforts (2016 and 2026) and by the Southern Association of Colleges and Schools Commission on Colleges. He supervises the Office of Institutional Advancement & Development staff. Dr. Hair completed the college's first (2012) and second (2018) successful major gifts campaigns raising over \$7.5 million and \$10 million, respectively. To-date, Dr. Hair raised over \$65 million during his tenure at Danville Community College.

Dr. Hair is a graduate of DCC, receiving his Associate of Applied Science Degree in General Engineering in 1998. In 2005, he earned a Bachelor of Science Degree in Civil Engineering at Old Dominion University. Dr. Hair graduated in 2017 from the University of Nebraska with his master's degree in Higher Education Administration. Dr. Hair recently completed and successfully defended his dissertation and holds a Doctorate degree in Education from National University with a focus in Higher Education Leadership.

Dr. Hair also holds certificates from the Virginia Industrial Development Authority Institute at Virginia Tech, the Economic Development Institute at Oklahoma University, and the Basic Economic Development Course through the International Economic Development Council. In